



Europass curriculum vitae

PERSONAL INFORMATION

Surname(s) / First name(s)

Selma (Poljić) Smajlović

Address(es)

📍 Work: Faculty of Economics, Urfet Vejzagić 8, 75000 Tuzla, Bosnia and Herzegovina

Telephone(s)

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✉ selma.smajlovic@untz.ba
✉ selmasmajlovic12@gmail.com

Nationality(-ies)

Bosnia and Herzegovina

Date of birth

18/10/1984

Gender

Female

POSITION

Assistant Professor

Faculty of Economics, University of Tuzla, Department of Management

WORK EXPERIENCE

Dates

October 2020 - ongoing

Occupation or position held

Assistant professor

Department of Management, Faculty of Economics, University of Tuzla

Main activities and responsibilities

- Development, preparation and delivery of subjects at two study levels (bachelor and master studies), including assessment and administration
- Mentoring and guidance of postgraduate and undergraduate students, including supervision of research work and assessment
- Subjects: Entrepreneurship, Organization, Management, Innovation and Entrepreneurial Skills, Management of NGO, Management of SME-s, Theory and Practice of Leadership (master studies), Management of high growth enterprises (master studies), etc.)

Type of business or sector

Education

Dates January 2012 - October 2020

Occupation or position held **Senior Teaching Assistant**
[Department of Management, Faculty of Economics, University of Tuzla](#)

Main activities and responsibilities

- Development, preparation, and execution of tutorial exercises, including mentoring and assessment
- Assistance in subject content development and delivery, student administration, consultation and coordination
- Research work, conference organization, liaison with industry on scientific projects and initiatives
- Associate (subjects: Entrepreneurship, Management, Business Organisation, Developing Management Skills, Human Resource Management, Project Management, Management of SME-s, Management of NGO, Theory and Practice of Leadership (master studies), Entrepreneurial Management (master studies), Management of high growth enterprises (master studies), etc.)

Type of business or sector Education

Dates September 2008 - January 2012

Occupation or position held **Teaching Assistant**
[Department of Management, Faculty of Economics, University of Tuzla](#)

Main activities and responsibilities

- Development, preparation, and execution of tutorial exercises, including mentoring and assessment
- Assistance in subject content development and delivery, student administration, consultation and coordination
- Research and scientific work on individual and group projects
- Associate (subjects: Entrepreneurship, Business Organisation, Innovation and Entrepreneurship, Human Resource Management, Project Management, Management of SME-s, etc.)

Type of business or sector Education

Dates 01/04/2008 – 12/05/2008

Occupation or position held **Bank officer**
[Department of Corporate](#)

Main activities and responsibilities Credit officer

Name and address of employer NLB Tuzlanska Banka Sarajevo, subsidiary Tuzla

Type of business or sector Financial sector

Dates January 2008 - September 2008

Occupation or position held **Teaching Assistant, external associate**
[Department of Management, Faculty of Economics, University of Tuzla](#)

Main activities and responsibilities

- Development, preparation, and execution of tutorial exercises, including mentoring and assessment
- Assistance in subject content development and delivery, student administration, consultation and coordination
- Associate (subjects: Basic of Entrepreneurship, Decision Analysis, Business Planning and Analysis, Human Resource Management)

Type of business or sector Education

EDUCATION AND TRAINING

Dates September 2011 - November 2019

Title of qualification awarded **Doctor of Philosophy (PhD)**
[Doctoral study - Department Management/Business, School of Economics and Business \(SEBS\), University of Sarajevo](#)

Principal subjects/Occupational skills covered Doctoral thesis titled: ***“Influence of Business Model Innovation on Enterprise Success Performances”***

- Social science, Management/Business (subjects: Research methods I, Quantitative research methods, Qualitative research methods, Decision analysis, Strategic Human Resource management, Writing and publishing research paper, Entrepreneurial management, Innovation management)

Name and type of organisation providing education and training	School of Economics and Business (SEBS), University of Sarajevo
Dates	2009 – work in progress
Title of qualification	Master of science in Economics (in Management) Faculty of Economics, University of Tuzla
Principal subjects/Occupational skills covered	Master thesis titled: “Influence of Innovation in Management on corporate entrepreneurship development in Bosnian and Herzegovinian Enterprises” <i>(work in progress)</i> , <ul style="list-style-type: none"> ▪ (subjects: Management of business systems, Entrepreneurship, Theory and practices of Quality management, Leadership. Methodology of economic research)
Name and type of organisation providing education and training	Faculty of Economics, University of Tuzla, Bosnia and Herzegovina
Dates	2008 - 2011
Title of qualification awarded	Master of Science in Economics (in Entrepreneurship) UNESCO Chair in Entrepreneurship Faculty of Economics, Josip Juraj Strossmayer University in Osijek, Croatia
Principal subjects/Occupational skills covered	Master thesis titled: “Analysis of Success Performances and Growth Directions of Production Enterprises” , Faculty of Economics, Josip Juraj Strossmayer University in Osijek <ul style="list-style-type: none"> ▪ Social science, Entrepreneurship (subjects: Business opportunities recognition, Entrepreneurial skills, Entrepreneurship in policy perspective, Financial Management, Assessment of Entrepreneurs credits ability, Entrepreneurial Marketing, Entrepreneurial Management, Starting a Business Venture, Business Negotiation Skills, Presentation Skills, Counselling/Consulting, Growth Strategies for SME-s., etc.)
Name and type of organisation providing education and training	Faculty of Economics, Josip Juraj Strossmayer University in Osijek, Croatia
Dates	2003 - 2007
Title of qualification awarded	Bachelor of Economics (BSc) and a Winner of the Gold Medal of the University of Tuzla Finance and Accounting, Faculty of Economics, University of Tuzla
Principal subjects/Occupational skills covered	<ul style="list-style-type: none"> ▪ Finance and Accounting ▪ Recipient of Gold Medal award for the high average grade (9,65) on University of Tuzla Thesis titled: “Analysis of Treasury Operation on Example of Tuzla Canton”
Name and type of organisation providing education and training	Faculty of Economics, University of Tuzla, Bosnia and Herzegovina
Dates	1999 - 2003
Title of qualification awarded	The High School Certificate Gymnasium „Meša Selimović“, Tuzla, Bosnia and Herzegovina
Principal subjects/Occupational skills covered	Social science - Linguistic Affiliations (English, French, German, Latin language), and other general subjects in High School)
Name and type of organisation providing education and training	Gymnasium „Meša Selimović“, Tuzla, Bosnia and Herzegovina
Dates	1991 - 1999
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Title of qualification awarded	The Primary School Certificate
Principal subjects/Occupational skills covered	Primary education <ul style="list-style-type: none"> ▪ Principal subjects covered: ▪ General skills and occupations at Primary school
Name and type of organisation providing education and training	Primary school „Fadil Jahić Španac“ Šerići, Živinice, Bosnia and Herzegovina

RECOGNITIONS and AWARDS

Title:	Gold Medal Award of the University of Tuzla
Institution:	University of Tuzla
Occasion (reason)	For great results achieved during the whole study (Average grade 9,65)
Title:	Silver Medal Award of the University of Tuzla
Institution:	University of Tuzla
Occasion (reason)	For great results achieved during the study in academic year 2006/2007 (Average grade 10).
Title:	Silver Medal Award of the University of Tuzla
Institution:	University of Tuzla
Occasion (reason)	For great results achieved during the study in academic year 2005/2006 (Average grade 10).
Title:	Silver Medal Award of the University of Tuzla
Institution:	University of Tuzla
Occasion (reason)	For great results achieved during the study in academic year 2004/2005 (Average grade 10).

PERSONAL SKILLS AND COMPETENCES

Mother tongue(s) **Bosnian**

Other language(s)

Self-assessment

European level (*)

English

German

French

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	
C1	C1	C1	C1	C1
A2	A2	A2	A2	B1
A1	A1	A1	A1	A1

(*) Common European Framework of Reference (CEF) level

Social skills and competences	High competence in intellectual, social and communication skills, gained through years of academic work, conferences, international cooperation, leader or member of research projects, and education in which I have organized or participated as listener or lecturer.
Organisational/managerial skills and competences	Analytical skills and interest in research work (problem identification, problem solving, and management of research and development projects). Proven leadership and organizational skills gained through the work on faculty, and numerous projects.
Job-related competences	Excellent knowledge in scientific field of management, organization, and entrepreneurship gained through education and academic work. High determination, attention to details, ability to multitask and operate under stress.

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Selma Smajlović

Computer skills and competences	Proficient use of MS Windows 95, 98, 2000, XP, Vista, MS Office tools (Word, Excel and PowerPoint), Internet, statistical program SPSS, Lisrel, Bibexcel, Pajek, etc.
Artistic skills and competences	Writing of scientific research papers.
Driving licence	Yes – Category B
PUBLISHED RESEARCH PAPERS	<ul style="list-style-type: none"> ▪ Ahmić, A., Smajlović, S. (2022). Sustainable human resource management relationship with the human resource risks reduction. <i>Economic Review – Journal of Economics and Business</i>. Vol. XXI, Issue 2. November, 2022. ISSN (Print) 1512-8962, ISSN (Online) 2303-680X. ▪ Turulja, L., Smajlović, S. (2021). A New Proposition of Business Model Innovation: Antecedent Managerial Competencies. The 7th ENTERPRISE RESEARCH INNOVATION CONFERENCE – ENTRENOVA 2021, Zagreb, September, 9-10. Best Methodological Paper Award. ▪ Smajlović, S., Umihanic, B., Turulja, L. (2019). The interplay of technological innovation and business model innovation toward company performance. <i>Management</i>, 24 (2). 63-79. [indexed in: Emerging Sources Citation Index (ESCI) - Web of Science (Clarivate Analytics - ex Thomson Reuters), Directory of Open Access Journals (DOAJ), Journal of Economic Literature/EconLit (American Economic Association), EBSCO Publishing, ERIH Plus (Norwegian Social Science Data Services), GALE/Cengage, Index Copernicus (Poland), IBZ Online (Internationale Bibliographie der geistes- und sozialwissenschaftlichen Zeitschriftenliteratur), ProQuest International Bibliography of the Social Sciences i ABI/INFORM, SciVerse SCOPUS (Elsevier)]. https://doi.org/10.30924/micmi.24.2.5 ▪ Šiljegović Lelić, E., Smajlović, S. (2017). Risks in Development of Energy Sector: Case Study Of Bosnia And Herzegovina. 5th International Scientific Conference „Economy of Integration“ (ICEI 2017) – „The Role of Economic Thought in Modern Environment“, Tuzla, December 7-9. In: Kozarević, E., Okičić, J. (Eds.), <i>Conference Proceedings</i> (pp. 95-110), Tuzla: Ekonomski fakultet Univerziteta u Tuzli [indexed in Thomson Reuters Web of Science - Conference Proceedings Citation Index (CPCI) and EBSCOhost]. http://icei.ba/wp-content/uploads/2019/04/CONFERENCE_PROCEEDINGS_ICEI_2017_final.pdf ▪ Umihanić, U., Smajlović, S., Umihanić, B. (2015). The Power of Business Model Innovations in Turbulent Markets – A Case Study on the Energy Sector. <i>Proceedings of the 29th Annual Conference on Research in Entrepreneurship and Small Business (RENT XXIX) Zagreb</i>. 18-20 November. ISSN 2219-5572. http://www.rent-research.org/default.asp?ild=GGLJJE ▪ Kedmenec I., Smajlović, S., Jovanovski, K. (2015). Rodne razlike u namjerama bavljenja poduzetništvom, politikom i volonerskim radom studenata poslovne ekonomije. 5th South-East European (SEE) meeting & scientific conference of management departments: Entrepreneurial Society: Current Trends and Future Prospects in Entrepreneurship, Organization and Management, Varaždin, 25-26 septembar. Zbornik radova (pp. 256-263). ISBN 978-953-6071-50-0. http://entrepreneurship2015.foi.hr/sites/default/files/Zbornik%20Full%20Papers%20A4%20-%20Interkatedarski%20FOI%202015.pdf ▪ Delić, A., Nuhanović, A., Smajlović, S. (2015). Social responsibility and energy efficiency in the function of economic development. 4th International Scientific Conference „Economy of Integration“ (ICEI 2015) – „Challenges of Economy in Environment under Crisis“, Tuzla, December 3-5. In: Kozarević, E., Okičić, J. (Eds.), <i>Conference Proceedings</i> (pp. 681-695), Tuzla: Ekonomski fakultet Univerziteta u Tuzli [indexed in Thomson Reuters Web of Science - Conference Proceedings Citation Index (CPCI) and EBSCOhost]. http://www.icei.epk.ba/admin/dokumenti/189ZbornikEN.pdf ▪ Delić, A., Mahmutović, I., Smajlović, S. (2015). Conflict management strategies in Bosnian and Herzegovinian companies. 4th International Scientific Conference „Economy of Integration“ (ICEI 2015) – „Challenges of Economy in Environment under Crisis“, Tuzla, December 3-5. In: Kozarević, E., Okičić, J. (Eds.), <i>Conference Proceedings</i> (pp. 521-534), Tuzla: Ekonomski fakultet Univerziteta u Tuzli [indexed in Thomson Reuters Web of Science - Conference Proceedings Citation Index (CPCI) and EBSCOhost]. http://www.icei.epk.ba/admin/dokumenti/189ZbornikEN.pdf

	<ul style="list-style-type: none"> ▪ Delić, Z., Sadadinović, A., Smajlović, S. (2014). Importance Of The Concept Of Social Capital For Multidisciplinary Research Of The Role Of Small And Medium Enterprises In Sustainable Economic Development. International Conference: SMEs Development And Innovation: Building Competitive Future Of South-Eastern Europe, Ohrid, October 3-4. Conference Proceedings (pp. 145–155). Central European Initiative, Faculty of Economics Prilep, Center for Innovation & Development, Ohrid, Macedonia. http://eccfp.edu.mk/conference2014 ▪ Delić, A., Smajlović, S. (2014). Developing the function of human resource management with a view to building competitive advantage of enterprises in Bosnia and Herzegovina. <i>Ekonomski vjesnik/Econviews</i>. XXVII. 2. 363-378. ISSN 0353 – 359X, UDK 658.3(497.6) [indexed in: Emerging Sources Citation Index (ESCI) - Web of Science (Clarivate Analytics - ex Thomson Reuters), Cab Abstract (CAB International), EBSCOhost Publishing, Journal of Economic Literature/EconLit (American Economic Association), ABI/INFORM, ProQuest International Bibliography of the Social Sciences i DOAJ (Directory of Open Access Journals), CEEOL (Central and Eastern European Online Library), Index Copernicus (Poland), ROAD (Directory of Open Access scholarly Resources), Hrčak srce – Portal znanstvenih časopisa republike Hrvatske] https://hrcak.srce.hr/ekonomskivjesnik ▪ Fazlović, S., Šabanović, Z., Poljić, S. (2011). By management of food quality to increased value and profitability. Management, izobraževanje in turizem: solidarnost za socialni kapital: 3. Znanstvena konferenca z moderno udeležbo. Portorož, Slovenia, 20-21. oktober 2011. ▪ Đonlagić S., Arifović M., Poljić S. (2010). Towards an entrepreneurial University: Necessity of organizational transformation of the University in Tuzla. 3rd International Conference for Entrepreneurship, Innovation and Regional Development. Maj 2010, Novi Sad, Srbija. Conference Proceedings (pp. 201-206). ISBN 978-86-7892-250-3. COBIS.SR-ID 252076295. ▪ Đonlagić S., Poljić S. (2009). The role of higher education in entrepreneurship development. 1. Internacionalna konferencija „Kako upravljati u vrijeme krize“. Decembar 2009, Tuzla. Zbornik radova (pp. 214-221). UDK 334.772:378(497.6). ▪ Đonlagić S., Poljić S. (2009). Entrepreneurship education in Bosnia and Hercegovina. International Business Development Conference. Novembar 2009, Zenica. Conference Proceedings, 2(1), (pp. 248-256). ISSN 1840 – 4006.
<p style="text-align: center;">CONFERENCES</p>	<ul style="list-style-type: none"> ▪ The 12th Meeting and Scientific Conference of South East European Management Departments „The Resilient Organization “, Faculty of Economics and Business, University of Maribor, Maribor, Slovenia, 22/23/9/2022 ▪ The 11th Meeting and Scientific Conference of South East European Management Departments, Faculty of Economy, University Josip Juraj Strossmayer in Osijek, Osijek, Croatia, 30/9 – 01/10/2021 ▪ The 7th ENTerprise REsearch InNOVation Conference – ENTRENOVA 2021, Zagreb, Croatia, 9-10/9/2021 (online) ▪ The 9th Meeting and Scientific Conference of South East European Management Departments „Next Generation Management for Business and Society: Challenges of Regional Businesses in Complex Environment“, School of Economics and Business, University of Sarajevo, Sarajevo, 20/21/9/2019 ▪ The 5th International Scientific Conference „Economy of Integration“ (ICEI 2017) – „The Role of Economic Thought in Modern Environment“, Tuzla, 7-9/12/2017 ▪ SEECCEL Conference "Entrepreneurial Camp: Entrepreneurial Eco-System in Seet Celebration of Joint Achievements from Strategic Regional Cooperation in the Field of Lifelong Entrepreneurial Learning in Seecel Members States", Šibenik, 16-20/10/2016 ▪ The 4th International Scientific Conference „Economy of Integration“ (ICEI 2015) – „Challenges of Economy in Environment under Crisis“, Tuzla, 3-5/12/2015 ▪ The 29th Annual Conference on Research in Entrepreneurship and Small Business (RENT XXIX), Zagreb, 18-20/11/2015 ▪ The 5th South-East European (SEE) meeting & scientific conference of management departments: Entrepreneurial Society: Current Trends and Future Prospects in Entrepreneurship, Organization and Management, Varaždin, 25-26/9/2015 ▪ International Conference: SMEs Development And Innovation: Building Competitive Future Of South-Eastern Europe, Makedonija, Ohrid, 3-4/10/2014

PROJECTS

- **2022/2024. - COST projekat „Women on the Move (CA19112)**, management Committee Member – MC Member for Bosnia and Herzegovina, **leader of the Work Group 3 - WG3: Labour, belonging and economy**, for 2022/2023, member of the Core Group, **co-leader** of WG3 for 2023/2024 <https://www.womenonthemove.eu/working-groups/working-group-3>
- **2022/2023 - Sustainable University – Enterprise Cooperation for Improving Graduate Employability – ERASMUS + (SUCCESS)**, member of the project team, International Burch University is coordinator
- **2022/2023 - Scientific project „Research of influence of corporate entrepreneurship on business model innovation in Bosnian and Herzegovinian companies after COVID 19“** funded by the Federal Ministry of Education and Science, **leader of the project team.**
- **2014/2015 - SEECEL - South east European centre for entrepreneurial learning**, financed from **European Commission** for University of Tuzla as pilot Institution. The key objective of the SEECEL project is to develop lifelong learning for entrepreneurship. Created from the need of the countries of Southeast Europe, also candidates for EU membership (Albania, Bosnia and Herzegovina, Kosovo, Macedonia, Montenegro, Serbia, and Turkey) and Croatia, to make additional efforts to develop human potential in order to develop entrepreneurship. One of the goals of the SEECEL project is to involve higher education institutions - universities (ISCED 5/6) in order to develop through their educational mechanisms the skills and knowledge of students, necessary for starting a new business. **As a leader of the project**, the main realized activities were coordination of the project, followed by continuous promotion of project activities, preparation of promotional material for public promotion of project activities, and dissemination of the project and animating especially students from non-economic faculties of the University of Tuzla. In order to see the possibilities of incorporating modules in the field of entrepreneurship as an integral part of the syllabus of subjects, especially at non-economic faculties, one of the activities was conducting a comprehensive analysis of the curriculum of higher education institutions - University of Tuzla and creating a document "HEI Plan and Program", then mentoring research papers, developing and conducting the education in the field of entrepreneurship for students of the University of Tuzla, networking and cooperation development with others Universities, organization of the conference "I am an entrepreneur". **As one of the projects results University of Tuzla was awarded as an Entrepreneurial University.**
- **2014/2015 – Research the current obstacles to the development of women's entrepreneurship in the function of reducing unemployment** in BiH, funded by the Federal Ministry of Education and Science. As **member of the project**, the main activities were conducting research by using scientific methods, to identify current obstacles to the development of women's entrepreneurship in BiH, in order to determine specific measures to reduce unemployment based on the results of the research.
- **2015 - Partnership for Effective Implementation of Local Economic Development in North East Bosnia and Herzegovina** financed from **European Union**. Project realised by the Independent Bureau for Development (NBR) Modriča, and I was engaged as an expert for conducting research and creating a study „**Analysis of parafiscal fees in North-East Bosnia and Herzegovina**”
- **2015 - Mapping of social services in the Federation of Bosnia and Herzegovina** which is financially supported within the **USAID** Project for Strengthening Government Institutions and Processes in Bosnia and Herzegovina (SGIP), project realised from UG Zemlja djece Tuzla.
- **2015 - Project “Start Up Camp”** implemented by the BIT Centre Tuzla. Engaged as a consultant for the creation of materials used during the business plan training, following specialized methodology „lean business planning“ and focus on „business model canvas“.
- **2012 – Global Entrepreneurship Monitor for Bosnia and Herzegovina (GEM)**, the greatest global academic research project from the field of entrepreneurship in which Bosnia and Herzegovina is part of this project since 2008. The objectives of the GEM project are to facilitate the understanding of the impact of entrepreneurship on economic growth, and to facilitate the identification of factors that encourage and/or limit entrepreneurial activities. The project was implemented by the Centre for Entrepreneurship Development in the period March 2012 - May 2013. Within the project,

	<p>regular activities prescribed by the GEM methodology and instructions of the World GEM Consortium were conducted: surveying the adult population, interviewing experts in the field of entrepreneurship, participating in the analysis of the result. As a result of collecting data on the state of entrepreneurship in BiH, a report entitled GEM BiH 2012 was published: "Entrepreneurial education to (self) employment of young people." Partner in the GEM project in BiH was the University of Tuzla, while the promotion of the Report was supported by Oxfam Italia and BH Telecom, and its publication the Federal Ministry of Development, Entrepreneurship and Crafts, the Ministry of Development and Entrepreneurship of Tuzla Canton, the Municipality of Tuzla, MKF Prizma and the Youth Employment Project (YEP).</p> <ul style="list-style-type: none"> ▪ 2012 - Project "Solar energy as the future of sustainable development", funded by the USAID and implemented by the MCF Partner which included education on business plan development and support to existing young entrepreneurs to expand their businesses into solar energy production and gain additional funding for it. ▪ 2011 - Joint Effort for Innovative Environment funded by the European Union from the IPA cross-border cooperation fund of Bosnia and Herzegovina and the Republic of Croatia, expert hired by Independent Bureau for Development (NBR) Modriča, as a project implementer, in creating a program for the development of the service "Sources of information and cooperation for innovation activities". ▪ 2009 – Implementation of the EU Charter for Small and Medium Enterprises in Tuzla Canton in 2009 - Policy Index of Small and Medium Enterprises of Tuzla Canton for 2009, co-funded by the Ministry of Education, Science, Culture and Sport of Tuzla Canton, project member. ▪ 2009/2010 - Multy-Country Join TEMPUS 2009 project „Collaborating for Entrepreneurship in the Western Balkan“, participation in workshops and a round table entitled "Establishment / or improving a bachelor course in entrepreneurship and innovation" in Novi Sad from 3 to 7 May 2010, organized by SPARK, one of the project partners), and participated in workshops and a round table, organized by SPARK, entitled "Project management for EU community programs - focus on FP7 (Framework Program 7)", from 02 to 05 February 2011 in Skopje.
<p>PROFESSIONAL PROJECTS</p>	<ul style="list-style-type: none"> ▪ 2022 – Strategy of tourism development in Tuzla Canton for the period 2022 - 2027, member of the coordination team and member of the operational team "Destination Management and Marketing", funded by Ministry of trade, tourism and transport of Tuzla Canton ▪ 2022 – Strategy of development of the Faculty of Economics of the University in Tuzla for the period 2022 – 2027., member of the team for the strategic area "Alumni and cooperation with the environment" ▪ 2020 – Strategy of development of the University in Tuzla for the period 2020 - 2027, member of the executive team for the strategic area of "Finance"
<p>MEMBERSHIP IN ORGANIZING COMMITTEES</p>	<ul style="list-style-type: none"> ▪ 2023. -... Member of Editorial Board of Economic Review – Journal of Economics and Business http://ef.untz.ba/ekonomskarevija-economicreview/ ▪ 2023 – Member of Organizing Committee of ICEI 2023 Conference, Faculty of Economics, University of Tuzla ▪ 2021 – Member of Organizing Committee of ICEI 2021 Conference, Faculty of Economics, University of Tuzla ▪ 2019 - Member of Organizing Committee of ICEI 2019 Conference, Faculty of Economics, University of Tuzla ▪ 2018 - 2021 Member of Promotion Team of Faculty of Economics, University of Tuzla ▪ 2016 - Member of Alumni's Team from Faculty of Economics, University of Tuzla ▪ 2015/2016 - Coordinator for the organization of the Professional Practice of students of the fourth year of study at the Faculty of Economics, University of Tuzla ▪ 2015 - Member of Organizing Committee of ICEI 2015 Conference, Faculty of Economics, University of Tuzla ▪ 2014 - Member of Organizing Committee of 4th South-East European (SEE) meeting & scientific conference of management departments: Management, leadership, organization and entrepreneurship in 21st century: How to develop managerial and entrepreneurial skills and competences in the see region, Faculty of Economics, University of Tuzla

<p style="text-align: center;">SEMINARS</p>	<ul style="list-style-type: none"> ▪ Participant in the workshop "Methodology in the development of projects that meet internationally recognized standards acceptable to investors", organized by the Sarajevo Business Forum, 2012, Sarajevo ▪ Participant on workshop and round table called: "Project management for EU community programs – focus on FP7 (Framework Program 7)", 2-5/2/2011, Skopje, Macedonia; ▪ As an associate at the Regional Master Studies in Entrepreneurship at the University of Novi Sad (UNESCO Chair in Entrepreneurship Studies) participant in the training CEEMAN International Management Teachers Academy (IMTA) at the Case Writing Module 2010/2011, 31/5-2/6/2010, Bled, Slovenia. ▪ Participant in workshops and a round table called „Establishment/or improving a bachelor course in entrepreneurship and innovation“ within the Multy - Country Join TEMPUS 2009 project „Collaborating for Entrepreneurship in the Western Balkan“,organized by SPARK, 3 – 7/5/2010, , Novi Sad, Serbia ▪ Participant in workshop in the field of project writing (project activities on EU project development and funding opportunities under IPA), organized by MDF Training & Consultancy, 29/6 – 1/7/2009, Ohrid, Macedonia
<p style="text-align: center;">LECTURER AND TRAINER</p>	<ul style="list-style-type: none"> ▪ 2023 - 2nd Summer Training School "Women on the Move" - COST Action CA19112-WEMov, 6-9 June, host and organiser, as a part of 28th Summer University, University in Tuzla ▪ 2023 – as trainer I developed the methodology and was educator and mentor to students at the training <i>"Developing LEAN business model"</i> which was part of activity in project <i>Sustainable University – Enterprise Cooperation for Improving Graduate Employability – ERASMUS + (SUCCESS)</i>. The result was winning first and second place of our teams (University in Tuzla – Faculty of electrical engineering and Faculty of mechanical engineering) for best business model on regional competition "Demo Day" organised by International Burch University, April - May, 2023. ▪ 2023 – participation in organisation, developing materials and trainer for the topic <i>"Developing entrepreneurial ideas"</i> at „Entrepreneurial ideas Festival“, organised by Faculty of Economics in Tuzla, Pedagogical Institute of Tuzla Canton and „Impact“ investment foundation, April, 2023. ▪ 2022 – 27th Summer University Tuzla – LJUT 2022 lecturer on the topic <i>"Entrepreneurship – starting new business or something much more?"</i> Faculty of Economics, University in Tuzla, 6th of July 2022, Tuzla ▪ 2017 – 22th Summer University Tuzla – LJUT 2017 lecturer on the topic <i>"Developing business plan"</i> Faculty of Economics, University in Tuzla, 7th of July 2017, Tuzla ▪ 2015 - in the project Start-Up Academy, <i>for writing a business model and a business plan</i>, October - November 2015, organized by BIT Centre Tuzla and Innovation Centre Banja Luka ▪ 2015 - in the project Start-up camp for <i>writing a business model and a business plan</i>, July 2015 organized by BIT Centre Tuzla and Innovation Centre Banja Luka ▪ 2014 - in an educational consulting firm Finconsult, topic: <i>"Human Resource Management"</i> ▪ 2012 - on the topic: <i>"Developing management and business skills" and Managing growth in the enterprises"</i>, on the project: "Solar energy as a future sustainable development", which is implemented by Microcredit Foundation Partner on the basis of an agreement of cooperation with the US Agency for International Development (USAID), Tuzla, 12 – 14/7/2012 ▪ 2011 - on the topic: <i>"Strategies of growth and development of SMEs"</i> organized for representatives of SMEs from the area of Tuzla municipality realized in the framework of the EU IPA project "Ineco" Municipality of Tuzla, 2011 ▪ 2010 - In the project "Influence of the Business Training on Young Entrepreneurs" MCF partner financed by the World Bank. Project implemented by the MCF Partner and included education <i>on business plan development and other aspects of business</i>, for people who are dealing with some sort of business, but not registered, with the aim to strengthen their capacities and support them to register and grow their business.

ADDITIONAL INFORMATIONS	<ul style="list-style-type: none"> ▪ Reviewer for Economic Review: Journal of Economics and Business ▪ Reviewer of scientific papers at the 6th International Scientific Conference "Economy of Integration" ICEI 2019, Faculty of Economics, University of Tuzla. ▪ Engagement as one of the translators of the book from English into Bosnian language by the American authors <i>Bruce R. Barringer and R. Duane Ireland, entitled: "Entrepreneurship: Successful launch of new ventures" (3rd edition),</i> which is primarily intended for students of universities in Bosnia and Herzegovina, and also used in the teaching process at the Faculty of Economics, University of Tuzla, as the basic literature for the subject Entrepreneurship. ▪ As part of additional training as an associate at the Regional Master's studies in entrepreneurship at the University of Novi Sad (UNESCO Chair for Entrepreneurship Studies), I participated in the CEEMAN International Management Teachers Academy (IMTA) training on the Case Writing Module 2010/2011), in Bled, Slovenia, from May 31 - June 2, 2010.
HONORS AND AWARDS	<p>Winner of the Gold Medal Award for outstanding results achieved during the study (2007) and the Silver Medal (2004, 2005, 2006) of University of Tuzla</p> <p>For great success during the study at the Faculty of Economics, University of Tuzla;</p>

List of References		
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Prof Lejla Turulja, PhD	<ul style="list-style-type: none"> ☎ 00 387 61 990788 ✉ lejla.turulja@efsa.unsa.ba 	Associate Professor, School of Economics and Business (SEBS), University of Sarajevo
Prof Bahrija Umihanić, PhD	<ul style="list-style-type: none"> ☎ 00 387 61 135917 ✉ bahrija.umihanic@untz.ba ✉ umihanicb@gmail.com ✉ bahrijau@bih.net.ba 	Full Professor, Faculty of Economics, University of Tuzla

Signature

